



Indra Energy
1515 Market Street, Suite 1200
Philadelphia, PA, 19102

w: IndraEnergy.com
e: CustomerCare@IndraEnergy.com
toll free: 1 (888) 50-INDRA
1 (888) 504 6372

February 5, 2020

By Electronic Filing

Brinda Westbrook-Sedgwick
Commission Secretary
Public Service Commission of the District of Columbia
1325 G Street, N.W. Suite 800
Washington, D.C. 2005

Re: **PALMco Energy DC, LLC d/b/a Indra Energy, LLC**
License Number: GA-2016-05
2020 Annual Update

Dear Ms. Westbrook-Sedgwick:

In compliance with the Formal Case Number 945, Order Number 11796, PALMco Energy DC, LLC d/b/a Indra Energy, LLC ("Indra"), please see below changes to Indra's license application.

Question 2c-Contact Person-Residential Sales

Name: Heladia Cruz, Customer Care Supervisor
Address: 1515 Market Street, Suite 1200, Philadelphia, PA 19102
Telephone: 888-504-6372
Fax: 718-851-2427

Question 2d- Contact Person- Non-Residential Sales

Name: Heladia Cruz, Customer Care Supervisor
Address: 1515 Market Street, Suite 1200, Philadelphia, PA 19102
Telephone: 888-504-6372
Fax: 718-851-2427

Question 6- Actions Against License

Palmco Power OH, LLC d/b/a Indra Energy and PALMco Energy OH, LLC d/b/a Indra Energy ("The PALMco Entities") reached a settlement stipulation with the Staff of the Public Utilities Commission of Ohio ("PUCO") which was approved in a PUCO order dated January 29, 2020, in Case No. 19-957-GE-COI.

Question 8: Biographies, including titles, of relevant experienced personal in key technical positions:

Please see Exhibit A

Please feel free to contact me if you have any questions via phone or email at: 718.975.9018 or
Ccosta@indraenergy.com

Sincerely,

Christina Costa

Christina Costa
Regulatory Specialist

EXHIBIT A

Question 8:

Biographies, including titles, of relevant experienced personal in key technical positions

Robert Palmese – Managing Member and President

Robert Palmese is the Managing Member of Indra. Mr. Palmese has about 17 years' experience selling electricity at retail. He is in charge of the day-to-day operations of Applicant and its various affiliates that sell electric power and natural gas at retail in the states of Illinois, New York, New Jersey, Pennsylvania, Maryland, Massachusetts, Delaware, Virginia, Ohio and Washington D.C. Mr. Palmese graduated from Georgetown University with a Bachelor of Science degree in Business Administration.

Michelle Hofstetter, CPA, CGMA – Chief Financial Officer

Ms. Hofstetter joined Indra in 2017 as Chief Financial Officer of the various Indra entities. In that capacity, Ms. Hofstetter directs and oversees Indra's Accounting Department and is responsible for all financial matters of the organization. She also plays a critical role as a member of the executive team where she advises management and provides strategic direction. Prior to joining Indra, Ms. Hofstetter spent over 20 years working in various financial executive management positions across several industries including healthcare, IT, telecommunications, advertising, and professional services. She also spent 3 years working in public accounting. Ms. Hofstetter holds a Bachelor of Science Degree in Accounting from The College of Staten Island (CUNY). She is a New York State licensed Certified Public Accountant and holds a CGMA designation.

Stephen Schemitsch – Director of Door to Door Sales

Mr. Schemitsch joined Indra in his current position in 2016. In his capacity as Sales Channel Manager, Mr. Schemitsch serves as a liaison among Indra's Sales Department, Compliance Department, and external sales vendors to ensure all agents representing Indra do so in compliance with internal policies and procedures and the applicable laws, regulations. Mr. Schemitsch has over 20 years' experience in a variety of sales positions, including more than 11 years' experience in the sale of retail energy service (IDT Energy, Sperian Energy, Gateway/Direct Energy Services, Constellation NewEnergy, Econnergy Energy) and more than 8 years' experience in the sale of telecommunications services. In these positions, Mr. Schemitsch has developed a wide range of products and sales strategies and has overseen diverse marketing campaigns involving both internal resources and independent contractors.

Michael D'Angelo- Regulatory & Corporate Counsel

Mr. D'Angelo is the new compliance and corporate counsel attorney for Indra Energy. He has 17 years of legal experience working for numerous retail energy marketers and he is an accomplished attorney with over 25 years of legal, regulatory, and compliance experience in the public and private sectors. Michael has also served as an Administrative Law Judge for both New York State and New York City. As General Counsel for several companies, Michael was in charge of all litigation and legal issues, while ensuring full compliance with all federal, state and local laws. Additionally, as a Law School Professor, Michael taught LLM level classes at New York Law School's Center on Financial Services Law focusing on energy law. He recently

EXHIBIT A

worked at Eversource Energy in its Transmission Siting department and he is admitted in New York, New Jersey, and U.S. District Courts, Eastern and Southern Districts of New York.

Penny Guida – Sr. Director of Operations

Ms. Guida has twenty-two years of energy services company experience including customer and systems management, in depth understanding of utility and regulatory requirements, and high-volume process management and control experience. She has recently joined Indra business as the Sr. Director of Operations.

Laura Salvesen – Director of Billing and Operations

Ms. Salvesen has been working in the Indra businesses since 2005. She currently serves as the Director of Billing and Operations, working closely with utilities on billing/transactional issues. Prior to becoming the Director of Billing and Operations, she served as a Director of Compliance, where she prepared regulatory filings, responded to customer complaints, and assisted in other regulatory compliance-related matters. Prior to that, she served as Supervisor of the customer service department, handling customer questions and complaints.

Perry Wilson- VP of Supply and Trading

Perry Wilson is a dynamic energy executive with 12 years of cross functional experience in wholesale and retail markets who has managed trading, pricing, risk, product development, asset management, acquisitions, marketing and forecasting. He has robust and working knowledge of all U.S. gas and power markets with a broad range of deep functional disciplines in IT and automation. a candid individual that leads by demonstration and welcomes challenges.

James Bradley- Sr. Director of Business Development

James Bradley is an accomplished energy executive with 14+ years of experience in wholesale and retail energy industry. James has extensive experience spanning operations, demand response, business development and business analysis. He has robust and working knowledge of all U.S. power and gas markets operational procedures with a deep knowledge in market expansion, EDI and billing communication and energy efficiency.