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March 31, 2020

Ms. Brinda Westbrook-Sedgwick
Commission Secretary
Public Service Commission of the District of Columbia
1325 G Street, NW, Suite 800
Washington, DC 20005

Re: 2019 MOU Annual Report and 2020 Procurement Plan

Dear Ms. Westbrook-Sedgwick:

Pursuant to the Memorandum of Understanding dated February 8, 2012, between Verizon Washington, DC Inc. ("Verizon DC") and the Public Service Commission of the District of Columbia ("Commission"), attached are the 2019 Annual Report and the 2020 Procurement Plan for Verizon DC (Public Version).

Verizon DC's Report and Plan attachments contain information that Verizon DC considers to be confidential and proprietary. These portions are marked as Confidential. Pursuant to Commission Rule of Practice 150.2, Verizon requests confidential treatment for items so marked.

In this report, Verizon DC provides details of specific diverse vendor contract purchases by the Company in 2019. This information is competitively sensitive, and its disclosure would put Verizon at a competitive disadvantage by providing valuable information to Verizon's competitors relating to the specifics of Verizon DC's procurement levels and patterns.

Parties wishing to view this information may contact Verizon for appropriate proprietary agreement or file with the Commission for a Proprietary Information Determination. Parties may seek a Commission ruling on contention at any time in this proceeding.

If you have any questions about this report, please contact Stephanie Ulrich on 717-777-3501.

Respectfully,

A handwritten signature in blue ink that reads "Karl Tucker / san".

Attachments

Verizon Washington, DC Inc.

2019 Annual Report

**Submitted to the District of Columbia
Public Service Commission**

**In Accordance With the February 8, 2012
Memorandum of Understanding
On Supplier Diversity**

Submitted on March 31, 2020

Verizon Washington, DC Inc. ("Verizon") is pleased to submit this Annual Report pursuant to Part 6 of the Memorandum of Understanding ("MOU") executed on February 8, 2012 with the Public Service Commission ("PSC") of the District of Columbia.¹

Making decisions that start and end with our customers in partnership with diverse suppliers and community organizations helps create the success we've achieved. In 2019, Verizon purchased more than \$5.8 billion in goods in services with diverse suppliers. This brings our total spend to nearly \$50 billion over the past ten years.

2019 Awards & Recognition – Supplier Diversity and Inclusion

Million Dollar Club: U.S. Hispanic Chamber of Commerce
For nine consecutive years, Verizon was included in the USHCC's Million Dollar Club and was recognized for its commitment of doing business with Hispanic-owned business enterprises.

One of America's Top Corporations for Women: For the 14th consecutive year, Verizon was recognized by the Women's Business Enterprise National Council as one of the Top Corporations of the Year for supporting women-owned businesses.

Verizon received the National LGBT Chamber of Commerce Inaugural Advocacy Partner Champion Award for outstanding commitment to diverse suppliers.

Magazines

Omnikal named Verizon one of the Top 50 organizations for multicultural business opportunities.

Top Veteran-Friendly Company: U.S. Veterans magazine
US Veteran's Magazine voted Verizon's Supplier Diversity program as one of the nation's Best of the Best in supporting veteran owned companies.

¹Accompanying this Annual Report, and incorporated herein by reference, are Attachments A-1, A-2, A-3, B, and D. Certain portions of those attachments are confidential and are being filed on a proprietary basis with the PSC consistent with the terms of the MOU.

Awards & Recognition — Diversity and Inclusion

Top 100 Employer: Working Mother Magazine

Verizon was ranked in the top 100 companies for women by Working Mother Magazine.

Scored within top 30 best companies on the National Association for Female Executives (NAFE).

Verizon received a top score on the Diversity Best Practices (DBP) inclusion index.

Verizon received a 100% rating on the Disability Equality Index (DEI) demonstrating the value of our diverse and inclusive experiences for employees, customers and suppliers.

The Hispanic Association on Corporate Responsibility (HACR) awarded Verizon a top score for support of Hispanic employees and Hispanic-owned suppliers.

Awarded a score of 100% on HRC Corporate Equality Index (CEI) survey for focus and support of the LGBTQ employee segment as well as LGBTQ-owned suppliers.

Top Military-Friendly Company: Military Friendly

Verizon is the highest rated technology company when it comes to total commitment to tapping into military talent.

2019 DIVERSE SUPPLIER PROGRAM ACTIVITIES

Internal Program Activities

Verizon creates the networks that move the world forward and that requires that we engage, collaborate and innovate everyday with diverse suppliers. By valuing diversity and inclusion in our supply chain, we position ourselves to deliver the technology that matters to our customers in a multicultural world.

Verizon's supplier diversity framework plays a critical role in our corporate strategy. Our supplier diversity framework is based on strong leadership at the top. Our board is one of the diverse boards in corporate America, 6 of 11 Board members are women or people of color, making Verizon one of the most diverse corporate boards of the Fortune 100 companies. They're invested in the success, and are responsible for approving our enterprise supplier diversity target annually.

We have a shared accountability model where supplier diversity is an integral part of Verizon's strategy to drive innovation and is designed to increase collaboration internally and create opportunities for diverse businesses. Verizon's c-suite executives are assigned supplier diversity targets annually. Supplier diversity results and trending analytics are reviewed with Verizon's c-suite executives, senior leaders, supplier diversity champions and sourcing personnel regularly.

The supplier diversity team's work with supplier diversity champions across the business helps drive diversity spend across the enterprise. Supplier diversity champions advocate for diverse suppliers by educating employees on the benefits of doing business with diverse suppliers,

provide diverse suppliers with information on business requirements and help drive the inclusion of diverse businesses in sourcing initiatives.

Verizon's sourcing and procurement model enables diverse businesses to compete for business opportunities. We build benches of diverse suppliers in key procurement areas to ensure readiness for business opportunities. Verizon's PSA is a developmental and educational session for diverse suppliers to better understand Verizon's business requirements while creating a valuable opportunity to foster and enhance business relationships. In April, Verizon facilitated a Premier Supplier Academy (PSA) session for LGBT law firms in partnership with the NGLCC to increase opportunities.

Verizon's EDGE (Educate, Develop, Grow and Enrich) mentorship program is a twelve-month capacity building and executive leadership program designed to provide diverse business owners with an opportunity to learn from our senior leaders on how to position their businesses for growth. Mentees are provided leadership and capabilities development training, networking opportunities, coaching and educational scholarships provided by community partners WBENC and the NMSDC.

Through training programs, workshops and mentoring, we strive to ensure that our employees and prime suppliers understand the business case for supplier diversity and have an understanding of the economic impact diverse suppliers have in the communities we serve.

Verizon provides supplier diversity enterprise-wide training for all employees, as well as specialized training for sourcing and sales. These training courses can be launched from Verizon's learning portal. Each module explains the importance of a diverse supply chain and provides guidance on responding to customer requests and diversity reporting requirements.

In 2019, Verizon continued with a multi-tier focus, identifying direct and subcontracting opportunities to increase spend across numerous procurement categories. This focus included partnering with business stakeholders, our sourcing organization and working with our prime suppliers, to ensure they engaged with diverse suppliers in their procurement processes.

We operate a strong multi-tier diversity spend program that encourages partnership and collaboration between our primes and diverse suppliers. We include supplier diversity language in our contracts that require prime suppliers to commit to a percentage of spend with diverse suppliers and encourage improvement in spend year-over-year. Our prime suppliers are encouraged to honor their commitment to diversity in support of Verizon contracts by: including qualified diverse suppliers as subcontractors/second tier suppliers in Verizon procurements; ensuring those suppliers are certified through a Verizon authorized third-party diverse certification agency; mentoring diverse suppliers; partnering with Verizon to host educational workshops and opportunity seminars for diverse suppliers; and submitting quarterly reports via our supplier portal that documents their spending with diverse suppliers.

External Program Activities

Through our partnerships, Verizon supports chambers of commerce, business associations and supplier diversity organizations dedicated to helping diverse suppliers make valuable

business connections. They provide technical assistance, capacity building, educational programs and best practices for supplier diversity initiatives.

Some of our community partners are listed below:

- Asian Pacific Islander American Chamber of Commerce and Entrepreneurship (National ACE - board member)
- Billion Dollar Roundtable
- National Veteran Business Development Council
- NGLCC: National LGBT Chamber of Commerce
- National Minority Supplier Development Council (board member)
- TechScale
- Disability:IN
- WEConnect International
- United States Hispanic Chamber of Commerce
- Women's Business Enterprise National Council (board member)

Various advocacy organizations provided Verizon the necessary third-party certifications for diverse suppliers. These organizations include:

- NGLCC: National LGBT Chamber of Commerce
- National Minority Supplier Development Council
- Disability:IN
- U.S. Department of Veterans Affairs
- National Veteran Business Development Council
- Women's Business Enterprise National Council
- Federal, State and Local government entities
- Public Utility Commissions

The Billion Dollar Roundtable (BDR) Summit <https://www.billiondollarroundtable.org/>

The BDR is a coalition of 28 companies that spend more than \$1 billion each year with diverse suppliers. In 2019, Verizon hosted the BDR's Annual Summit which provided a forum for certain Fortune 100 companies, BDR members and diverse suppliers to explore the power of collaboration, gain insight, leverage learnings and drive the strategic direction of supplier diversity and inclusion in the supply chain. The keynote speaker, former U.S. Secretary of Labor Robert Reich, shared his thoughts on how diverse and small businesses impact the economy; the digital divide and the importance of ensuring access to technology.

Women's Business Enterprise National Council (WBENC) and the National Minority Supplier Development Council (NMSDC) support Verizon's EDGE Mentorship Program

Verizon partners with WBENC and the NMSDC to provide educational scholarships to mentees that participate in Verizon's EDGE mentorship program.

Congressional Small Business Roundtable in DC

Participated on the Minority Business Roundtable panel led by House Small Business Chairperson and Congressman Nydia Velazquez. The panel discussed best practices and utilization of diverse small firms in contracting and procurement.

National Conferences and Events

Verizon's supplier diversity team and business champions participated in one-on-one diverse supplier match-maker meetings at conferences, and on business panels to support the progress of meeting Verizon's supplier diversity goals.

In 2019, Verizon supported the following external national events:

- Disability: IN Annual Conference
- NGLCC: National LGBT Chamber of Commerce Annual Conference
- National Minority Supplier Development Council Conference & Business Expo
- US Hispanic Chamber of Commerce Annual Conference
- Women's Business Enterprise National Council Annual Conference
- Women's Business Enterprise National Council Summit and Salute

External Communications

Verizon provides valuable information to small and diverse businesses through our supplier diversity website at the following URL: <http://www.verizon.com/supplierdiversity>

This information includes requirements for diverse suppliers, information regarding our tier 2 program, our standards, answers to some of the frequently asked questions, our supplier diversity blog, as well as links to our social media channels.

Progress in Meeting Goals and Efforts to Recruit Diverse Suppliers for Underserved Areas

Verizon is committed to the inclusion of diverse businesses in our supply chain. We know that including diverse businesses in our sourcing process provides us with the greatest opportunity to offer innovative, high quality, and cost-effective business solutions for our customers. The strategic sourcing and supplier diversity teams along with our supplier diversity business champions collaborate daily on strategic sourcing initiatives to ensure diverse suppliers have the opportunity to compete for our business. Our efforts to identify and include diverse suppliers in our supply chain include:

- Provide guidance and training to prime suppliers on tier two spend reporting.

- Support and partner with various chambers of commerce and business associations to conduct one-on-one meetings with diverse businesses to discuss both current opportunities in Maryland and Verizon requirements for the applicable product or service.
- Coach and mentor diverse businesses for 2nd tier strategic business opportunities.
- Encourage diverse suppliers to obtain and maintain certifications, and to maintain their profiles in our website registration database.
- Participate in local, regional and national supplier diversity events which include: conferences, forums, symposiums, trade fairs, workshops and panel discussions.
- Monitor results and work closely with prime suppliers to ensure that they meet their second tier spend requirements; review and expand areas of opportunity for diverse spend.
- Identify existing diverse suppliers that have not obtained third party certification and encourage certification.
- Analyze and report the economic impact of doing business with diverse businesses.

LEGAL SERVICES

Verizon continued its commitment to the Commission's efforts to increase supplier diversity within the legal profession. Verizon's diversity initiatives include the following:

ABA Resolution 113:

Verizon is committed to increasing diversity in the legal profession. In furtherance of this commitment, Verizon joined the General Counsel Initiative to Implement the American Bar Association's Resolution 113. This Resolution urges all providers of legal services, including corporations and law firms, to expand and create opportunities at all levels of responsibility for diverse attorneys. As part of the Initiative to Implement Resolution 113, we require our U.S. based law firms providing legal services to Verizon or competing for Verizon's business to complete the ABA Model Survey

Selection of Outside Counsel

Verizon requires all of its firms to provide diversity-related information for their timekeepers in our Tymetrix 360 system. These fields must be completed to submit timekeeper rates and to bill timekeepers' time on invoices. Diversity is a key component of selection of outside counsel.

In 2019 Verizon conducted an RFP for partner firms in which diversity was identified as a key criteria in the selection of Verizon's panel firms. Specifically, Verizon based its analysis on law firms that delivered:

- Superb Service Quality
- Well-developed legal operations
- Competitive cost propositions, and
- Robust diversity profiles.

With respect to diversity, Verizon expects our law firms to care about diversity and inclusion in the legal profession and encourages its partner firms to not only staff Verizon matters with diverse attorneys, but to also demonstrate a commitment to the hiring, retention and promotion of diverse attorneys.

Law Firm Diversity Partnerships

Verizon has also partnered with its law firm partners to train and mentor diverse law students and attorneys to enhance the legal pipeline. In 2014 Verizon partnered with Kirkland and Ellis, LLP to create the Kirkland/Verizon Leadership Council for Legal Diversity (LCLD) 1L Scholar Program. During this 10-week program each summer, the 1L Scholar begins their summer at Kirkland & Ellis (in New York) and spend their last 4 - 5 weeks at Verizon's corporate offices in Basking Ridge, New Jersey. The program advances the selected scholar's professional development by enabling the formation of collegial and mentoring relationships and allowing the 1L Scholar an early view into work in-house at a communications and technology company and as outside counsel at a major law firm. In addition, each summer scholar is exposed to a variety of work assignments from different practice areas.

Verizon has partnered with another law firm partner (Maguire Woods, LLP) to create a similar LCLD Summer scholar program in Chicago beginning in the summer of 2020. In addition, Verizon's legal team partners with outside counsel to train employees and raise awareness of diversity and inclusion issues by participating in various diversity related panels and legal trainings.

Engage Excellence Program

Verizon, along with DuPont, General Mills, and Walmart, launched the Engage Excellence minority lawyer inclusion incentive program in 2014. The effort is designed to engage diverse lawyers on significant matters and promote diversity in majority law firms.

The companies pledge to hire diverse lawyers within law firms to be lead counsel on significant matters and require each firm to assign a diverse legal team to those matters. Diverse lawyers include Latino, Black, Asian, and LGBT attorneys with supervisory experience in a wide array of legal subject matters, including intellectual property, commercial and patent litigation, healthcare, corporate transactional and governance, employment and environmental law.

Financial Services

Verizon's treasury organization partners with several diverse-owned banks and financial firms in the areas of bond underwriting, equity brokerage, commercial paper placement, and short term cash investments in money markets. In 2019, Verizon worked with a number of underwriting firms. The firms included thirteen minority-owned firms, three women-owned firms, and three firms operated by service/disabled veterans.

Complaint Process

Verizon attempts to resolve supplier diversity issues prior to the filing of a formal complaint. When resolution is not successful, complaints should be in writing and fully documented.

To complete the complaint process, the following information should be provided:

- Complainant's representative's name and the name of company
- Mailing address and phone number
- Name of the company or person or organization that is the subject of the Complaint
- Address and telephone number of the subject, company or person, if known
- The name of the company's representative who was contacted (if applicable)
- A brief description of the complaint

The completed complaints should be forwarded to the contact person responsible for the supplier selection within the responsible business unit for the project(s) or Request For Proposal and the appropriate supplier diversity manager.

Verizon Washington DC, Inc.

2020 Annual Plan

**Submitted to the
DC Public Service Commission**

**In Accordance With the February 8, 2012
Memorandum of Understanding
On Supplier Diversity**

March 31, 2020

Verizon Washington DC Inc. 2020 Annual Plan

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1. Introduction

This Annual Plan is submitted pursuant to the Memorandum of Understanding (“MOU”) executed on February 8, 2012 between the Public Service Commission (“PSC”) of the District of Columbia and Verizon Washington DC Inc. (“VZ-DC” or “Verizon”).

Verizon will continue to make concerted efforts to strengthen its supplier diversity activities:

2. 2020 PLANNED ACTIVITIES

2a. Internal Program Activities

Verizon understands a successful supplier diversity program requires objective goal setting and business alignment. We also make a point to develop strong relationships with diverse suppliers and provide mentoring and industry-level coaching so that each and every supplier has the tools needed to compete in the global marketplace. We will continue to do the following:

In-Reach and Awareness

- Drive the inclusion of qualified diverse suppliers as subcontractors/2nd tier suppliers in Verizon procurement opportunities.
- Analyze and increase utilization in low and non-traditional services such as legal, financial and investment management areas.
- Continue to strategically partner and collaborate with sourcing, supplier diversity champions, business stakeholders and suppliers to develop and implement strategies to increase diverse spend.
- Collaborate with sourcing teams to build benches of diverse suppliers to ensure readiness for procurement opportunities.
- Develop existing diverse suppliers for 2nd tier opportunities.
- Facilitate Verizon Premier Supplier Academy sessions to educate, engage, and promote awareness of Verizon’s requirements and opportunities with diverse suppliers.
- Partner with Sourcing and strategic prime suppliers to ensure multi-tier diversity inclusion.
- Engage business stakeholders that may impact the use of diverse suppliers in DC.
- The supplier diversity team will continue to provide access to training across the enterprise and to prime suppliers. These trainings provide information on why supplier diversity is important to Verizon, the certification process, and tier 2 reporting.
- Educate, increase awareness and work closely with prime suppliers to ensure they meet their tier 2 spend requirements.
- Consistently monitor, review and analyze reports to track progress to ensure diversity initiatives are being executed.
- Support and mentor suppliers by building on their successes, providing favorable feedback, and suggest partnerships with organizations that work to improve their business opportunities.

- Increase the number of mentees in our EDGE mentorship program. EDGE is designed to provide diverse business owners with an opportunity to learn from our senior leaders in the areas of business operations improvement, leadership capabilities and Verizon's business model. Mentees are comprised of CEOs and/or presidents and are existing suppliers to Verizon.
- Encourage prime suppliers to diversify their own base of suppliers and subcontractors, and develop relationships that would be mutually beneficial.
- Monitor results and work closely with prime suppliers to ensure they meet their 2nd tier spend requirements; review and expand areas of opportunity for diverse spend.
- Analyze and report the economic impact of doing business with diverse businesses.
- Collaborate with public policy team and business champions to determine market area growth opportunities and action plans.

2b. External Program Activities

Verizon is committed to driving a diverse and inclusive supply chain. We believe including diverse businesses in our sourcing process provides us with the greatest opportunity to offer innovative, high quality, and cost-effective business solutions for our customers. Verizon will continue to participate with community partnerships that advocate and promote supplier diversity to increase the utilization of diverse suppliers.

Outreach and Advocacy

Provide guidance and training to prime suppliers on tier two spend reporting.

- Support and partner with various chambers of commerce and business associations to conduct one-on-one meetings between diverse suppliers and Verizon's procurement category managers to align on current opportunities in DC and Verizon's requirements for products and services.
- Encourage diverse suppliers to maintain certifications, and to enter and update their profiles in our website registration database.
- Participate in local, regional and national supplier diversity events which include: conferences, forums, symposiums, trade fairs, workshops, match making sessions and panel discussions.
- Leverage active partnerships to build awareness of Verizon's procurement requirements.
- Verizon will utilize the numerous diverse databases provided by community partners to identify and vet diverse suppliers for procurement opportunities.
- Partner with the NGLCC: National LGBT Chamber of Commerce, to increase Verizon's bench of qualified of LGBT owned suppliers.
- Identify existing diverse suppliers that have not obtained third party certification and encourage certification.
- Benchmark corporations and with organizations on next best practices in supplier diversity programs.

Our partnerships with advocacy organizations help us engage with qualified diverse businesses by providing developmental programs, events, workshops and conferences designed to educate diverse

businesses and provide them access to procurement opportunities. We will continue to collaborate with:

- The Billion Dollar Roundtable
- Women’s Educational Presidents Educational Org.
- National Minority Supplier Development Council
- Disability: IN
- NGLCC: National LGBT Chamber of Commerce Annual Conference
- US Hispanic Chamber of Commerce
- Women’s Business Enterprise National Council
- TechSCALE
- WEConnect
- National Veteran Business Development
- Wireless Infrastructure Association

2c. Subcontracting

Verizon operates a robust multi-tier diversity spend program that encourages partnership and collaboration between our primes and diverse suppliers. We include supplier diversity language in our contracts that require prime suppliers to commit to a percentage of spend with diverse suppliers and encourage improvement in spend year-over-year. Our prime suppliers are encouraged to honor their commitment to diversity in support of Verizon contracts by: including qualified diverse suppliers as subcontractors/second tier suppliers in Verizon procurements; ensuring those suppliers are certified through a Verizon authorized third-party diverse certification agency; mentoring diverse suppliers; partnering with Verizon to host educational workshops and opportunity seminars for diverse suppliers; and submitting quarterly reports via our supplier portal that documents their spending with diverse suppliers.

3. Short and Long Term Goals – see the following attachments:

- a. Attachment C-1 Short-Term
- b. Attachment C-2 Mid-Term
- c. Attachment C-3 Long-Term

4. Plans for Recruiting Diverse Suppliers

The company will continue with our community partnerships dedicated to helping diverse suppliers make valuable business connections:

- Continue participation in relevant forums and panels to make valuable business connections with diverse suppliers and to drive the importance of a diverse supply chain.
- We will continue to work with prime suppliers in such areas as technology, legal and financial services to encourage the use of diverse suppliers in their supply chain.
- Continue to develop and leverage best practices within the industry for enhancing sustainable supplier diversity growth.
- Verizon will utilize the numerous diverse databases for identifying and vetting diverse suppliers for procurement opportunities, as well as opportunities to add them to category “benches.”
- Attend Wireless Infrastructure Association’s annual conference and participate in match-making sessions.
- Support and partner with various chambers of commerce and business associations to conduct one-on-one meetings between diverse suppliers and Verizon category managers and business stakeholders to discuss both current opportunities and general Verizon requirements for the applicable product or service.

5. Plans for Encouraging Prime Contractor Engagement

The strategic sourcing and the supplier diversity teams work closely together to review existing agreements to ensure supplier diversity language is included in our agreements and that prime suppliers comply with tier 2 reporting requirements. Our tier 2 program also includes supplier diversity language in request for proposals (RFPs).

Verizon will continue to include a diverse subcontracting provision that requires prime suppliers to engage the services of diverse suppliers and submit quarterly reports that track their subcontracting spend.

The sourcing organization has supplier diversity targets set by category director. This supports achieving progress toward increasing spend with diverse suppliers on a multi-tier basis.

The supplier diversity and sourcing teams closely monitor the reported prime contractor spend, meets with key prime suppliers regarding their diverse spend contract goal, and contacts primes that are not reporting their tier 2 diverse spend.

6. Plans for MOU Compliance

Verizon will continue its active efforts to further enhance its Supplier Diversity initiative. Finally, the Company will submit the Annual Plan and reports as outlined in the MOU.

ATTACHMENTS A-1, A-2 and A-3

ATTACHMENT A-1 Diverse Suppliers							
UTILITY NAME:		Verizon					
FOR THE REPORTING YEAR:		2019					
(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)
LINE #	DESCRIPTION	DIRECT (\$)	SUB CONTRACT (\$)	DIVERSE SUPPLIER PROCUREMENT (\$)	PERCENTAGE (%) OF DIVERSE SUPPLIER PROCUREMENT	TOTAL UTILITY PROCUREMENT (\$)	PERCENTAGE (%) OF DIVERSE SUPPLIER (\$) TO TOTAL UTILITY PROCUREMENT
1	SYSTEM WIDE			COLS. (C) + (D)	\$/ TOTAL COL. (E)		Col. (E) / Col. G
2							
3	MINORITY BUSINESS ENTERPRISE						
4							
5	AFRICAN-AMERICAN	\$13,771,950	\$0	\$13,771,950	56.05%		29.95%
6	AMERICAN INDIAN/NATIVE AMERICAN	\$140,375	\$0	\$140,375	0.57%		0.31%
7	ASIAN	\$24,938	\$0	\$24,938	0.10%		0.05%
8	HISPANIC	\$336,434	\$0	\$336,434	1.37%		0.73%
9	TOTAL MINORITY BUSINESS ENTERPRISE	\$14,273,697	\$0	\$14,273,697	58.09%		31.04%
10							
11	WOMEN BUSINESS ENTERPRISE	\$10,043,221	\$0	\$10,043,221	40.87%		21.84%
12							
13	SERVICE DISABLED VETERAN BUS. ENTER.	\$254,385	\$0	\$254,385	1.04%		0.55%
14							
15	NOT FOR PROFIT WORKSHOPS	\$0	\$0	\$0	0.00%		0.00%
16							
17	GRAND TOTAL	\$24,571,302	\$0	\$24,571,302	100.00%	\$45,987,027	53.43%
18							
19							
(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)
LINE #	DESCRIPTION	DIRECT (\$)	SUB CONTRACT (\$)	DIVERSE SUPPLIER PROCUREMENT (\$)	PERCENTAGE (%) OF DIVERSE SUPPLIER PROCUREMENT	TOTAL UTILITY PROCUREMENT (\$)	PERCENTAGE (%) OF DIVERSE SUPPLIER (\$) TO TOTAL UTILITY PROCUREMENT
20	SYSTEM WIDE			COLS. (C) + (D)	\$/ TOTAL COL. (E)		Col. (E) / Col. G
21	DC based Certified Business Enterprises (CBE) (Definition: DBE, DZE, ROB, SBE, LBE, LRB)	\$13,765,799	\$0	\$13,765,799			
22							
23	TOTAL DC BASED CBE	\$13,765,799	\$0	\$13,765,799		\$45,987,027	29.93%
24							
25							
26							
(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)
LINE #	DESCRIPTION	DIRECT (\$)	SUB CONTRACT (\$)	DIVERSE SUPPLIER PROCUREMENT (\$)	PERCENTAGE (%) OF DIVERSE SUPPLIER PROCUREMENT	TOTAL UTILITY PROCUREMENT (\$)	PERCENTAGE (%) OF DIVERSE SUPPLIER (\$) TO TOTAL UTILITY PROCUREMENT
27	DISTRICT OF COLUMBIA			COLS. (C) + (D)	\$/ TOTAL COL. (E)		Col. (E) / Col. G
28	DC based Certified Business Enterprises (CBE) (Definition: DBE, DZE, ROB, SBE, LBE, LRB) * (3)						
29	DBE- Disadvantaged Business Enterprise	\$0.00	\$0.00	\$0.00			
30	DZE - Local Business Enterprise w/ Principal Office Located in An Enterprise Zone	\$0.00	\$0.00	\$0.00			
31	ROB - Resident-Owned Business	\$0.00	\$0.00	\$0.00			
32	SBE - Small Business Enterprise	\$0.00	\$0.00	\$0.00			
33	LBE - Local Business Enterprise	\$13,765,799	\$0.00	\$13,765,799			
34	LRB - Longtime Resident Business	\$0.00	\$0.00	\$0.00			
35							
36	TOTAL DC BASED CBE	\$13,765,799	\$0.00	\$13,765,798.83		\$45,987,027	29.93%
	Footnotes:						
	(1) Total Utility Procurement = Total Procurement spend - Schedule 1						
	(2) Total DC Utility Procurement = Total Procurement spend - spend on schedule 1 * % meters/customers in the District of Columbia.						
	(3) Calculations in lines 25-30 only report spend once for any vendor who qualifies in multiple categories. Vendor should be listed in the category assigned the most preference points.						

ATTACHMENT A-2 by NAICS Codes										
		UTILITY NAME: Verizon								
		FOR THE REPORTING YEAR: 2019								
RESULTS BY PRODUCT DESCRIPTIONS / NAICS CODES										
(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)
LINE #	NAICS #	PRODUCT/SERVICE DESCRIPTIONS BY NAICS CODE ^{1, 2}	MINORITY BUSINESS ENTERPRISE	WOMEN BUSINESS ENTERPRISE	SERVICE DISABLED VETERAN BUSINESS ENTERPRISE	NOT FOR PROFIT WORKSHOPS	TOTAL DIVERSE SUPPLIER (\$) BY NAICS CODE	PERCENTAGE (%) TO TOTAL DIVERSE SUPPLIER (\$) BY NAICS	TOTAL UTILITY PROCUREMENT	PERCENTAGE OF DIVERSE SUPPLIER (\$) TO TOTAL UTILITY PROCUREMENT
			\$	\$	\$	\$	COLS. (D), (E), (F), and (G)	\$ / TOTAL COL. (H)	\$	COL. (I) \$ / TOTAL COL. (J)
								%		%
1	237	Heavy and Civil Engineering Construction					\$0	0.0000%	\$4,354,085	0.00%
2	238	Specialty Trade Contractors	\$159,293				\$159,293	0.6483%	\$2,394,894	6.65%
3	323	Printing and Related Support Activities					\$0	0.0000%	\$2,246	0.00%
4	327	Nonmetallic Mineral Product Manufacturing					\$0	0.0000%	\$30,845	0.00%
5	334	Computer and Electronic Product Manufacturing	\$266,507				\$266,507	1.0846%	\$1,049,587	25.39%
6	335	Electrical Equipment, Appliance, and Component Manufacturing					\$0	0.0000%	\$412,994	0.00%
7	423	Merchant Wholesalers, Durable Goods		\$3,535,496			\$3,535,496	14.3887%	\$3,625,436	97.52%
8	443	Electronics and Appliance Stores	\$6,020				\$6,020	0.0245%	\$6,020	100.00%
9	484	Truck Transportation					\$0	0.0000%	\$10,043	0.00%
10	488	Support Activities for Transportation					\$0	0.0000%	\$212,585	0.00%
11	492	Couriers and Messengers					\$0	0.0000%	\$6,105	0.00%
12	515	Broadcasting (except Internet)					\$0	0.0000%	\$452	0.00%
13	517	Telecommunications		\$1,951,363			\$1,951,363	7.9416%	\$6,346,162	30.75%
14	524	Insurance Carriers and Related Activities	\$6,151				\$6,151	0.0250%	\$49,077	12.53%
15	541	Professional, Scientific, and Technical Services	\$13,835,726	\$21,143	\$254,385		\$14,111,253	57.4298%	\$21,008,322	67.17%
16	561	Administrative and Support Services		\$4,528,066			\$4,528,066	18.4283%	\$4,539,851	99.74%
17	811	Repair and Maintenance		\$7,152			\$7,152	0.0291%	\$36,346	19.68%
18	333	Machinery Manufacturing					\$0	0.0000%	\$21,830	0.00%
19	332	Fabricated Metal Product Manufacturing					\$0	0.0000%	\$276	0.00%
20	531	Real Estate					\$0	0.0000%	\$1,033,025	0.00%
21	454	Nonstore Retailers					\$0	0.0000%	\$84	0.00%
22	813	Religious, Grantmaking, Civic, Professional, and Similar Organizations					\$0	0.0000%	\$80	0.00%
23	551	Management of Companies and Enterprises					\$0	0.0000%	\$736,222	0.00%
24	532	Rental and Leasing Services					\$0	0.0000%	\$1,833	0.00%
25	523	Securities, Commodity Contracts, and Other Financial Investments and Related Activities					\$0	0.0000%	\$35	0.00%
26	482	Rail Transportation					\$0	0.0000%	\$1,100	0.00%
27	442	Furniture and Home Furnishings Stores					\$0	0.0000%	\$9,659	0.00%
28	331	Primary Metal Manufacturing					\$0	0.0000%	\$71,423	0.00%
29	315	Apparel Manufacturing					\$0	0.0000%	\$11,775	0.00%
30	236	Construction of Buildings					\$0	0.0000%	\$14,636	0.00%
31		Totals	\$14,273,697	\$10,043,221	\$254,385		\$24,571,302	100.00%	\$45,987,027	53.43%
32										
33		RESULTS BY PRODUCT DESCRIPTIONS / NAICS CODES								
(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)
LINE #	NAICS #	PRODUCT/SERVICE DESCRIPTIONS BY NAICS CODE ^{1, 2}	DC Certified Business Enterprises (CBE)				TOTAL CBE SUPPLIER (\$) BY NAICS CODE	PERCENTAGE (%) TO TOTAL CBE SUPPLIER (\$) BY NAICS	TOTAL UTILITY PROCUREMENT	PERCENTAGE OF CBE SUPPLIER (\$) TO TOTAL UTILITY PROCUREMENT
			\$				COLS. (D), (E), (F), and (G)	\$ / TOTAL COL. (H)		COL. (I) \$ / TOTAL COL. (J)
								%		%
34										
35										
36	237	Heavy and Civil Engineering Construction					\$0	0.0000%	\$4,354,085	0.00%
37	238	Specialty Trade Contractors					\$0	0.0000%	\$2,394,894	0.00%
38	323	Printing and Related Support Activities					\$0	0.0000%	\$2,246	0.00%
39	327	Nonmetallic Mineral Product Manufacturing					\$0	0.0000%	\$30,845	0.00%
40	334	Computer and Electronic Product Manufacturing					\$0	0.0000%	\$1,049,587	0.00%
41	335	Electrical Equipment, Appliance, and Component Manufacturing					\$0	0.0000%	\$412,994	0.00%
42	423	Merchant Wholesalers, Durable Goods					\$0	0.0000%	\$3,625,436	0.00%
43	443	Electronics and Appliance Stores					\$0	0.0000%	\$6,020	0.00%
44	484	Truck Transportation					\$0	0.0000%	\$10,043	0.00%
45	488	Support Activities for Transportation					\$0	0.0000%	\$212,585	0.00%
46	492	Couriers and Messengers					\$0	0.0000%	\$6,105	0.00%
47	515	Broadcasting (except Internet)					\$0	0.0000%	\$452	0.00%
48	517	Telecommunications					\$0	0.0000%	\$6,346,162	0.00%
49	524	Insurance Carriers and Related Activities					\$0	0.0000%	\$49,077	0.00%
50	541	Professional, Scientific, and Technical Services	\$13,765,799				\$13,765,799	100.0000%	\$21,008,322	65.53%
51	561	Administrative and Support Services					\$0	0.0000%	\$4,539,851	0.00%
52	811	Repair and Maintenance					\$0	0.0000%	\$36,346	0.00%
53	333	Machinery Manufacturing					\$0	0.0000%	\$21,830	0.00%
54	332	Fabricated Metal Product Manufacturing					\$0	0.0000%	\$276	0.00%
55	531	Real Estate					\$0	0.0000%	\$1,033,025	0.00%
56	454	Nonstore Retailers					\$0	0.0000%	\$84	0.00%
57	813	Religious, Grantmaking, Civic, Professional, and Similar Organizations					\$0	0.0000%	\$80	0.00%
58	551	Management of Companies and Enterprises					\$0	0.0000%	\$736,222	0.00%
59	532	Rental and Leasing Services					\$0	0.0000%	\$1,833	0.00%
60	523	Securities, Commodity Contracts, and Other Financial Investments and Related Activities					\$0	0.0000%	\$35	0.00%
61	482	Rail Transportation					\$0	0.0000%	\$1,100	0.00%
62	442	Furniture and Home Furnishings Stores					\$0	0.0000%	\$9,659	0.00%
63	331	Primary Metal Manufacturing					\$0	0.0000%	\$71,423	0.00%
64	315	Apparel Manufacturing					\$0	0.0000%	\$11,775	0.00%
65	236	Construction of Buildings					\$0	0.0000%	\$14,636	0.00%
66		Totals	\$13,765,799				\$13,765,799	100.00%	\$45,987,027	29.93%

ATTACHMENT A-3 Diverse Supplier Goal to Results				
		UTILITY NAME: Verizon		
		FOR THE REPORTING YEAR: 2019		
(A)	(B)	(C)	(D)	(E)
LINE #	DESCRIPTION	ACTUAL CURRENT YEAR RESULTS (\$)	CURRENT YEAR GOALS (\$)	ACTUAL VS GOAL (%)
				Column (C/D)
1	MINORITY BUSINESS ENTERPRISE	\$14,273,697	\$1,800,000	793%
2				
3	WOMEN OWNED BUSINESS ENTERPRISE	\$10,043,221	\$720,000	1395%
4				
5	SERVICE DISABLED VETERAN BUSINESS ENTERPRISE	\$254,385	\$360,000	71%
6				
7	NOT FOR PROFIT WORKSHOPS			
8				
9				
10				
11	TOTAL	\$24,571,302	\$2,880,000	853%
12				
13	DC Based Certified Business Enterprises (CBE)	\$13,765,799	\$360,000	3824%
14				
15	TOTAL	\$13,765,799	\$360,000	3824%

ATTACHMENT B

This portion contains information which Verizon DC alleges to be proprietary. Please contact Verizon DC for an appropriate proprietary agreement or file with the Commission for a Proprietary Information Determination. Parties may seek a Commission ruling on contention at any time in this proceeding.

ATTACHMENTS C-1, C-2, C-3

ATTACHMENT D

This portion contains information which Verizon DC alleges to be proprietary. Please contact Verizon DC for an appropriate proprietary agreement or file with the Commission for a Proprietary Information Determination. Parties may seek a Commission ruling on contention at any time in this proceeding.